| | 000 |
|------|-----|
| Form | JJU |

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury

Do not enter social security numbers on this form as it may be made public.
 Go to www.irs.gov/Form990 for instructions and the latest information

20**18** Open to Public

OMB No. 1545-0047

Inspection

| inter | | nue Service | Go to www.irs.gov/rormsso for instructions and the latest | normation. | | Inspection |
|--------------------------------|--------------|----------------|---|-------------------|-------------------|--------------------------|
| A | For the | e 2018 cale | ndar year, or tax year beginning 07/01 , 2018, and ending | 06 | /30 | , 20 19 |
| В | Check if | f applicable: | C Name of organization LINCOLN UNIVERSITY | | D Employ | er identification number |
| | Address | s change | Doing business as | | | 23-1352655 |
| | Name c | hange | Number and street (or P.O. box if mail is not delivered to street address) Room/sui | te | E Telepho | ne number |
| | Initial re | eturn | 1570 Baltimore Pike | | | 484-365-8000 |
| | Final retu | urn/terminated | City or town, state or province, country, and ZIP or foreign postal code | | | |
| | Amende | ed return | Lincoln University, PA, 19352 | | G Gross re | eceipts \$ 64,245,068 |
| | Applicat | tion pending | F Name and address of principal officer: Charles T Gradowski | H(a) Is this a gr | oup return for | subordinates? 🗌 Yes 🗹 No |
| | | | 1570 Baltimore Pike, Lincoln University, PA 19352 | `` <i>`</i> | | s included? 🗌 Yes 🗌 No |
| <u> </u> | Tax-exe | empt status: | ✓ 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or 527 | If "No," atta | ch a list. (s | ee instructions) |
| J | Website | e: 🕨 🛛 WW | /W.LINCOLN.EDU | H(c) Group | exemption | number 🕨 |
| - | _ | organization: | Corporation ☐ Trust 	Association 	Other ► University L Year of formati | on: 1854 | M State | of legal domicile: PA |
| P | art I | Summ | - | | | |
| | 1 | Briefly de | escribe the organization's mission or most significant activities: Lincol | n University i | s a prem | ier, Historically Black |
| Activities & Governance | | | y that combines the best elements of a liberal arts and sciences based under | ¥ | | culum, and selected |
| nar | | | programs to meet the needs of those living in a highly technological and g | | | |
| ver | 2 | | is box \blacktriangleright \Box if the organization discontinued its operations or disposed o | f more than | 1 1 | its net assets. |
| ő | 3 | | | | 3 | 25 |
| ې م | 4 | | of independent voting members of the governing body (Part VI, line 1b) | | 4 | 22 |
| itie | 5 | | nber of individuals employed in calendar year 2018 (Part V, line 2a) . | | 5 | 916 |
| čţ | 6 | | nber of volunteers (estimate if necessary) | | 6 | 250 |
| ĕ | 7a | | elated business revenue from Part VIII, column (C), line 12 | | 7a | 528,114 |
| | b | Net unrel | ated business taxable income from Form 990-T, line 38 | | 7b | 0 |
| | _ | | | Prior Ye | | Current Year |
| e | 8 | | tions and grants (Part VIII, line 1h) | | ,059,872 | 16,085,962 |
| en! | 9 | • | service revenue (Part VIII, line 2g) | 41 | 382,546 | 44,873,528 |
| Revenue | 10 | | nt income (Part VIII, column (A), lines 3, 4, and 7d) | | 668,127 | 780,263 |
| _ | 11 | | renue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 705,703 | 2,221,350 |
| | 12 | | enue-add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 58 | ,816,248 | 63,961,103 |
| | 13 | | nd similar amounts paid (Part IX, column (A), lines 1–3) | | 0 | 0 |
| | 14 | | paid to or for members (Part IX, column (A), line 4) | | 0 | 0 |
| Expenses | 15 | | other compensation, employee benefits (Part IX, column (A), lines 5–10) | 28 | ,038,771 | 31,776,870 |
| en | 16a | | mal fundraising fees (Part IX, column (A), line 11e) | | 0 | 0 |
| ЦХр | b | | draising expenses (Part IX, column (D), line 25) 1 ,335,630 | | 4 / 0. 005 | 00.440.004 |
| - | 17 | | benses (Part IX, column (A), lines 11a–11d, 11f–24e) | | 169,925 | 32,113,324 |
| | 18 19 | | enses. Add lines 13–17 (must equal Part IX, column (A), line 25) | | 208,696 | 63,890,194 |
| | | revenue | less expenses. Subtract line 18 from line 12 | Seginning of Cu | 392,448 | 70,909 End of Year |
| Net Assets or Fund Balances | 20 | Total acc | | | | |
| Asse Bala | 20 | | ets (Part X, line 16) | | 731,972 | 306,980,227 |
| Net | 21 | | | | 462,649 | 49,190,157 |
| _ | 22 art II | | ts or fund balances. Subtract line 21 from line 20 | 251 | 269,323 | 257,790,070 |

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| Sign Here | Signature of officer Charles Gradowski, Vice President Type or print name and title | Fiscal Affairs | | Date | | |
|------------------|---|-----------------------------------|----------------|------|------------------------|------------------------|
| Paid Preparer | Print/Type preparer's name | Preparer's signature | Date | | Check if self-employed | PTIN |
| Use Only | Firm's name 🕨 | Firm's EIN ► | | | | |
| | Firm's address ► | Phone no. | | | | |
| May the IRS | discuss this return with the preparer | shown above? (see instructions) . | | | | . 🗌 Yes 🗌 No |
| For Paperwo | rk Reduction Act Notice, see the separa | te instructions. | at. No. 11282Y | | | Form 990 (2018) |

| Form 99 | | | | Page 2 |
|---------|---|--------------------------------------|---|---------------|
| Part | | | | |
| | | | Part III | 🗆 |
| 1 | Briefly describe the organization's mission: | | | |
| | Lincoln University is a premier, Historically B | | | |
| | undergraduate core curriculum, and selected | graduate programs to meet the n | eeds of those living in a highly technologica | l and |
| | global society. | | | |
| 2 | Did the organization undertake any signific | ant program services during the | year which were not listed on the | |
| - | prior Form 990 or 990-EZ? | | | s 🖌 No |
| | If "Yes," describe these new services on So | | | |
| | Did the organization cease conducting, | | how it conducts, any program | |
| | services? | | | s 🖌 No |
| | If "Yes," describe these changes on Sched | ule O. | | |
| 4 | Describe the organization's program service | e accomplishments for each of | its three largest program services, as me | easured by |
| | expenses. Section 501(c)(3) and 501(c)(4) of | | port the amount of grants and allocations | s to others, |
| | the total expenses, and revenue, if any, for | each program service reported. | | |
| | | | | |
| 4a | | | 0) (Revenue \$44,873, | |
| | Education, General/Other: Academic support | | | |
| | students for housing, financial aid, counselin | ** | | |
| | enterprises, the cost of student housing and | | | ed by |
| | federal, state and local governments to support | ort the University's instructional n | lission. | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| 4b | (Code:) (Expenses \$ | including grants of \$ |) (Revenue \$ |) |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| 4c | (Code:) (Expenses \$ | including grants of \$ |) (Revenue \$ |) |
| | · · · · · · · · · · · · · · · · · · · | | | ' |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| 4d | Other program services (Describe in Sched | ule Q.) | | |
| 70 | (Expenses \$ 0 including gran | | ue\$ 0) | |
| 4e | Total program service expenses ► | 50,240,483 | · · · · · · · · · · · · · · · · · · · | |
| | | | | |

| Form 99 | 0 (2018) | | F | Page 3 |
|-----------|---|-----------|-----|---------------|
| Part | V Checklist of Required Schedules | | | |
| | | | Yes | No |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | ~ | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | 2 | ~ | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i> | 3 | | ~ |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i> | 4 | | ~ |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i> | 5 | | ~ |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If</i> "Yes," <i>complete Schedule D, Part I</i> | 6 | | ~ |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i> | 7 | | ~ |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i> | 8 | ~ | |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i> . | 9 | | ~ |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i> . | 10 | ~ | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI | 11a | ~ | |
| b | Did the organization report an amount for investments – other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i> | 11b | ~ | |
| С | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i> | 11c | | ~ |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i> | 11d | | ~ |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | ~ | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i> | 11f | | ~ |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII | 12a | ~ | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | ~ |
| 13 14a | Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i> Did the organization maintain an office, employees, or agents outside of the United States? | 13 14a | ~ | ~ |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV.</i> | 14b | | ~ |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i> | 15 | | ~ |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV.</i> | 16 | | r |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i> (see instructions) | 17 | | ~ |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i> . | 18 | | ~ |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i> | 19 | | r |
| 20 a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | ~ |
| | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | <u> </u> |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> | 21 | | ~ |

| Form 99 | 0 (2018) | | I | Page 4 |
|----------|--|------------|-----|---------------|
| Part | V Checklist of Required Schedules (continued) | | _ | |
| | | | Yes | No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> | 22 | | ~ |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> . | 23 | ~ | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i> | 24a | ~ | |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | ~ |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | ~ |
| d 25a | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> | 24d 25a | | ~ |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> | 25b | | ~ |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i> | 26 | | ~ |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i> | 27 | | ~ |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | ~ |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | ~ |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i> | 28c | | ~ |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | ~ |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> | 30 | | ~ |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | ~ |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II | 32 | | ~ |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . | 33 | | ~ |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 | 34 | | ~ |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | ~ |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2. | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | ~ |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> | 37 | | ~ |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O. | 38 | ~ | |
| Part | | | | , — |
| | Check if Schedule O contains a response or note to any line in this Part V | | Yes | No |
| 1a b | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.1a289Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable1b0 | 1 | | |

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?

1c

| Form 99 | D (2018) | | I | Page 5 |
|---------|--|-----|-----|---------------|
| Part | V Statements Regarding Other IRS Filings and Tax Compliance (continued) | | | |
| | | | Yes | No |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | | | |
| | Statements, filed for the calendar year ending with or within the year covered by this return 2a 916 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? . | 2b | ~ | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | ~ | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | 3b | ~ | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, | | | |
| iu | a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | ~ |
| b | If "Yes," enter the name of the foreign country: | | | |
| - | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | ~ |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | ~ |
| c | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | |
| va | organization solicit any contributions that were not tax deductible as charitable contributions? | 6a | ~ | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or | vu | | |
| b b | gifts were not tax deductible? | 6b | ~ | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | • | | |
| , a | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods | | | |
| a | and services provided to the payor? | 7a | ~ | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | ~ | |
| c | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | | - | |
| C | required to file Form 8282? | 7c | | ~ |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 10 | | - |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | ~ |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | ~ |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | - |
| 9 h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | / | | |
| 0 | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | • | | |
| a | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | 50 | | |
| a | Initiation fees and capital contributions included on Part VIII, line 12 | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| a | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources | | | |
| D | against amounts due or received from them.) | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b | 120 | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| a | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| ŭ | Note. See the instructions for additional information the organization must report on Schedule O. | Tou | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which | | | |
| b | the organization is licensed to issue qualified health plans | | | |
| с | Enter the amount of reserves on hand | | | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | ~ |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14b | | - |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or | | | |
| 15 | excess parachute payment(s) during the year? | 15 | | ~ |
| | If "Yes," see instructions and file Form 4720, Schedule N. | 10 | | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? | 16 | | ~ |
| | If "Yes," complete Form 4720, Schedule O. | | | |

| Form | 990 | (2018) |
|------|-----|--------|
|------|-----|--------|

| Form 99 | 00 (2018) | | | F | Page 6 |
|-------------------|--|--------------------|-------|-------|----------|
| Part | VI Governance, Management, and Disclosure For each "Yes" response to lines 2 three response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes and the circumstances of the second seco | | | | |
| | Check if Schedule O contains a response or note to any line in this Part VI | | | | ~ |
| Secti | on A. Governing Body and Management | | | | |
| | | | | Yes | No |
| 1a | | 1a 25 | | | |
| | If there are material differences in voting rights among members of the governing body, or | | | | |
| | if the governing body delegated broad authority to an executive committee or similar | | | | |
| | committee, explain in Schedule O. | | | | |
| b | | 1b 22 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business re any other officer, director, trustee, or key employee? | lationship with | 2 | | ~ |
| 3 | Did the organization delegate control over management duties customarily performed by or un supervision of officers, directors, or trustees, or key employees to a management company or other | | 3 | | ~ |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 | | 4 | | v |
| 5 | Did the organization become aware during the year of a significant diversion of the organization | | 5 | | ~ |
| 6 | Did the organization have members or stockholders? | | 6 | | V |
| 7a | Did the organization have members, stockholders, or other persons who had the power to el one or more members of the governing body? | lect or appoint | 7a | ~ | |
| b | Are any governance decisions of the organization reserved to (or subject to approval | hv) members | 74 | • | |
| D | stockholders, or persons other than the governing body? | | 7b | | ~ |
| 8 | Did the organization contemporaneously document the meetings held or written actions und | ertaken during | | | |
| • | the year by the following: | on tarton a daning | | | |
| а | The governing body? | | 8a | ~ | |
| b | Each committee with authority to act on behalf of the governing body? | | 8b | ~ | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot | be reached at | | | |
| | the organization's mailing address? If "Yes," provide the names and addresses in Schedule O. | | 9 | | ~ |
| Secti | on B. Policies (This Section B requests information about policies not required by the | Internal Reven | ue Co | ode.) | |
| | | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | | 10a | ~ | |
| b | If "Yes," did the organization have written policies and procedures governing the activities of s | | 101 | | |
| 44- | affiliates, and branches to ensure their operations are consistent with the organization's exemp | | 10b | V | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body befor Describe in Schedule O the process, if any, used by the organization to review this Form 990. | e filing the form? | 11a | ~ | |
| b 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | | 12a | ~ | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give | rise to conflicts? | 12a | ~ | |
| c | Did the organization regularly and consistently monitor and enforce compliance with the po | | 120 | • | |
| C | describe in Schedule O how this was done | - | 12c | ~ | |
| 13 | Did the organization have a written whistleblower policy? | | 13 | ~ | |
| 14 | Did the organization have a written document retention and destruction policy? | | 14 | ~ | |
| 15 | Did the process for determining compensation of the following persons include a review an | | | | |
| | independent persons, comparability data, and contemporaneous substantiation of the deliberation | | | | |
| а | The organization's CEO, Executive Director, or top management official | | 15a | ~ | |
| b | Other officers or key employees of the organization | | 15b | ~ | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar with a taxable entity during the year? | - | 16a | | ~ |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization | | | | |
| - | participation in joint venture arrangements under applicable federal tax law, and take steps to | safeguard the | 166 | | |
| Sacti | organization's exempt status with respect to such arrangements? | | 16b | | |
| <u>3ecu</u> 17 | List the states with which a copy of this Form 900 is required to be filled N None | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable). | T-000 bns 000 | | | |
| 10 | (3)s only) available for public inspection. Indicate how you made these available. Check all that ✓ Own website ✓ Another's website ✓ Upon request | apply. | (060 | | 501(C) |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documen financial statements available to the public during the tax year. | | | - | /, and |
| 20 | State the name, address, and telephone number of the person who possesses the organization Charles Gradowski, (484)365-8049 | n's books and red | cords | • | |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A) | (B) | | | • | C) sition | | | (D) | (E) | (F) |
|----------------------------------|--|------------------------|-----------------------|---------|---------------------|------------------------------|--------|--|---|---|
| Name and Title | Average | | | | | e than c is both | | Reportable | Reportable | Estimated |
| | hours per | office | | | | or/trust | | compensation | compensation from | amount of |
| | week (list any hours for related organizations below dotted line) | ndividua or directo | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | from the organization (W-2/1099-MISC) | related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| ROBERT A ALLEN | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| ROBERT L ARCHIE | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| STEPHANIE MAYS BOYD | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| RACHEL E BRANSON | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| THERESA BRASWELL | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| GERALD BRUCE | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| MACK A CAUTHEN | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| DAWN A HOLDEN WOODS | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| DIMITRIUS M HUTCHERSON | 0.00 |] | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| JAMES W JORDAN | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| HENRY M LANCASTER | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| HONORABLE HARRY LEWIS JR | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| KIMBERLY A LLOYD | 0.00 | 4 | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| JABIR MCKNIGHT | 20.00 | | | | | | | | | |
| Trustee - Student Representative | 0.00 | ~ | | | | | | 4,368 | 0 | 0 Form 990 (2018) |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| | | | | (0 | C) | | | | | |
|-------------------------------------|-------------------------------|---|-----------------------|---------|--------------|---------------------------------|--------|-----------------|--------------------------|-----------------------------|
| (A) | (B) | | | | sition | | | (D) | (E) | (F) |
| Name and Title | Average | (do not check more than o box, unless person is both | | | | | | Reportable | Reportable | Estimated |
| | hours per | | | | | or/trust | | compensation | compensation from | amount of |
| | week (list any hours for | Ind | Ins | Officer | Ke | Hig em | For | from the | related organizations | other compensation |
| | related | Individual trustee or director | Institutional trustee | icer | Key employee | ploy | Former | organization | (W-2/1099-MISC) | from the |
| | organizations below dotted | tor ut | iona | | oldt | ee or | | (W-2/1099-MISC) | | organization and related |
| | line) | rust | tru | | /ee | npei | | | | organizations |
| | | ee | stee | | | Highest compensated employee | | | | |
| | | | | | | ă | | | | |
| REVEREND DR FRANCES E PAUL | 0.00 | | | | | | | - | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| KENNETH A POOLE | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| HONORABLE PEDRO RIVERA | 0.00 | | | | | | | | | |
| Ex officio Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| SANDRA F SIMMONS | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| DR SOPHIA SOTILLEO | 37.50 | | | | | | | | | |
| Trustee - Faculty Representative | 0.00 | ~ | | | | | | 82,696 | 0 | 0 |
| JAMES G O SUMNER | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| DR DEBORAH C THOMAS | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| KEVIN E VAUGHAN | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| JOSEPH V WILLIAMS JR | 0.00 | | | | | | | | | |
| Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| HONORABLE TOM WOLF | 0.00 | | | | | | | | | |
| Ex officio Trustee | 0.00 | ~ | | | | | | 0 | 0 | 0 |
| DR BRENDA ALLEN | 37.50 | | | | | | | | | |
| President | 0.00 | | ~ | ~ | ~ | ~ | | 252,892 | 0 | 37,436 |
| DR PATRICIA RAMSEY | 37.50 | | | | | | | | | |
| VP for Academic Affairs and Provost | 0.00 | | | ~ | ~ | ~ | | 172,785 | 0 | 27,159 |
| CHARLES GRADOWSKI | 37.50 | | | | | | | | | |
| VP for Finance & Administration | 0.00 | | | ~ | ~ | ~ | | 163,117 | 0 | 25,285 |
| JUSTIN MCKENZIE | 37.50 | | | | | | | | | |
| Chief Information Officer | 0.00 | | | ~ | ~ | | | 128,245 | 0 | 2,450 |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| | | | | (| C) | | | | | |
|----------------------------------|-----------------------------|---|-----------------------|---------|--------------|------------------------------|--------|---------------------------------|------------------------------|--------------------------|
| (A) | (B) | Position (do not check more than one | | | | | | (D) | (E) | (F) |
| Name and Title | Average | · · | | | | e than o is both | | Reportable | Reportable | Estimated |
| | hours per week (list any | office | | | | or/trust | tee) | compensation from | compensation from related | amount of other |
| | hours for | or o | Inst | Officer | Key | emp | Former | the | organizations | compensation |
| | related organizations | Individual trustee or director | Institutional trustee | cer | Key employee | hest | mer | organization (W-2/1099-MISC) | (W-2/1099-MISC) | from the organization |
| | below dotted | tor al tr | onal | | ploy | be on | | | | and related |
| | line) | uste | trus | | ee | Ipen | | | | organizations |
| | | Ō | tee | | | Highest compensated employee | | | | |
| | | | | | | | | | | |
| DR LENETTA LEE | 37.50 | | | | | | | | | |
| VP for Student Success | 0.00 | | | ~ | ~ | | | 106,617 | 0 | 22,758 |
| DR MELLISSIA ZANJANI | 37.50 | - | | | | | | | | |
| VP for Institutional Advancement | 0.00 | | | ~ | ~ | | | 89,771 | 0 | 27,706 |
| KATHLEEN COMISAK | 37.50 | - | | | | | | | | |
| Capital Project Manager | 0.00 | | | | | ~ | | 145,658 | 0 | 24,470 |
| DR JOHN CHIKWEM | 37.50 | - | | | | | | | | |
| Professor | 0.00 | | | | | ~ | | 145,607 | 0 | 23,393 |
| DR WILLIAM DADSON | 37.50 | - | | | | | | | | |
| Professor | 0.00 | | | | | ~ | | 142,854 | 0 | 29,407 |
| DR VIRGINIA SMITH | 37.50 | ļ | | | | | | | | |
| Professor | 0.00 | | | | | ~ | | 133,526 | 0 | 22,643 |
| DR KEVIN FAVOR | 37.50 | ļ | | | | | | | | |
| Professor | 0.00 | | | | | ~ | | 125,424 | 0 | 28,788 |
| MACEO DAVIS | 0.00 | ļ | | | | | | | | |
| Trustee | 0.00 | | | | | | ~ | 0 | 0 | 0 |
| TERRI DEAN | 0.00 | ļ | | | | | | | | |
| Trustee | 0.00 | | | | | | ~ | 0 | 0 | 0 |
| GIONELLY MILLS | 0.00 | - | | | | | | | | |
| Trustee - Student Representative | 0.00 | | | | | | ~ | 0 | 0 | 0 |
| HONORABLE NATHANIEL NICHOLS | 0.00 | - | | | | | | | | |
| Trustee | 0.00 | | | | | | ~ | 0 | 0 | 0 |
| HONORABLE W CURTIS THOMAS | 0.00 | | | | | | | | | |
| Trustee | 0.00 | | | | | | ~ | 0 | 0 | 0 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |

| Part | VII Section A. Officers, Directors, Trust | tees, Key E | mploy | yees | | | lighes | st C | ompensated E | mployees (contin | ued) | | ugo e |
|------|--|---|-------------------------------------|-------|----------------------|-------|---|------|---|---|----------------------------------|---|----------------|
| | (A) Name and title | (B) Average hours per week (list any hours for related organizations below dotted line) | box, office office or directo | unles | Pos neck is pe | rson | e than o is both or/trust employee | n an | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | am comp frc orga and | (F) imated ount of other pensatio om the unization related nization | ı |
| | | | ă | stee | | | Isated | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| С | Sub-total | | | • | • | · · | • | | 1,693,560 | 0 | | | 1,495 1,495 |
| 2 | Total number of individuals (including but reportable compensation from the organ | t not limited | | | | | above | e) w | | - | 0 of | I | 1,475 |
| 3 | Did the organization list any former of employee on line 1a? If "Yes," complete | | | | | | | | | | d 3 | Yes | No |
| 4 | For any individual listed on line 1a, is the organization and related organizations individual . | greater the | an \$1 | 150, | 000 |)? li | f "Ye | s," | complete Sch | edule J for suc | | ~ | |
| 5 | Did any person listed on line 1a receive of for services rendered to the organization | or accrue co | ompe | nsat | tion | fror | m any | / un | related organiz | | | - | ~ |

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address | (B) Description of services | (C) Compensation |
|--|--------------------------------|---------------------|
| Aramark Management Services, 1741 Business Center Drive, Reston, VA 20190 | Facilities Maintenance Contra | 6,343,598 |
| Thompson Hospitality, 505 Huntmar Park Drive, Suite 350, Herndon, VA 20170 | Food Service Provider | 6,085,143 |
| Ellucian, 4375 Fair Lakes Court, Fairfax, VA 22033 | ERP System Provider | 511,502 |
| Xerox, PO Box 827598, Philadelphia, PA 19182 | Equipment Rental | 356,607 |
| Sheepdog Protective Services, 2575 Eastern Boulevard, Suite 209, York, PA 17402 | Security Services | 190,178 |
| 2 Total number of independent contractors (including but not limited to | o those listed above) who | |
| received more than \$100,000 of compensation from the organization \blacktriangleright | 6 | |

Part VIII Statement of Revenue

| | | Check if Schedule C |) contains a res | ponse or note to | any line in this | Part VIII | | 🗆 |
|---|--------|---|------------------------|------------------|----------------------|---|---|--|
| | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512–514 |
| nts nts | 1a | Federated campaigns | s 1a | 0 | | | | |
| àrar our | b | Membership dues . | 1b | 0 | | | | |
| An G | с | Fundraising events . | 1c | 0 | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | d | Related organizations | s 1d | 0 | | | | |
| s, C | е | Government grants (cor | ntributions) 1e | 14,869,000 | | | | |
| r Si | f | All other contributions, g | jifts, grants, | | | | | |
| the | | and similar amounts not inc | cluded above 1f | 1,216,962 | | | | |
| d O | g | Noncash contributions includ | ded in lines 1a–1f: \$ | 0 | | | | |
| | h | Total. Add lines 1a-1 | f | | 16,085,962 | | | |
| Program Service Revenue | | | | Business Code | | | | |
| evel | 2a | Tuition and Fees | | 611310 | 22,860,277 | 22,860,277 | 0 | 0 |
| eB | b | Room and Board | | 611310 | 16,988,947 | 16,988,947 | 0 | 0 |
| Ś | С | Contracts and Sponso | ored Activities | 611310 | 5,024,304 | 5,024,304 | 0 | 0 |
| Se | d | | | | | | | |
| ram | e | | ···· | | | | | |
| rog | f | All other program ser | | | 0 | 0 | 0 | 0 |
| <u> </u> | 9 3 | Total. Add lines 2a-2 Investment income | including divid | ► | 44,873,528 | | | |
| | U | and other similar amo | | | 780,263 | 780,263 | 0 | 0 |
| | 4 | Income from investmen | , | | 0 | 0 | 0 | <u> </u> |
| | 5 | Royalties | | | 0 | 0 | 0 | 0 |
| | | | (i) Real | (ii) Personal | | | | |
| | 6a | Gross rents | 0 | 567,032 | | | | |
| | b | Less: rental expenses | 0 | 0 | | | | |
| | c | Rental income or (loss) | 0 | 567,032 | | | | |
| | d | Net rental income or | (loss) | 🕨 | 567,032 | 0 | 567,032 | 0 |
| | 7a | Gross amount from sales of assets other than inventory | (i) Securities | (ii) Other | | | | |
| | b | Less: cost or other basis and sales expenses . | | | | | | |
| | с | Gain or (loss) . | 0 | 0 | | | | |
| | d | Net gain or (loss) . | | 🕨 | | | | |
| Other Revenue | 8a | Gross income from fu events (not including \$ of contributions report See Part IV, line 18 | 0 ed on line 1c). | | | | | |
| the | h | Less: direct expenses | | | | | | |
| 0 | | Net income or (loss) f | | | | | | |
| | | Gross income from ga See Part IV, line 19 | aming activities. | | | | | |
| | b | Less: direct expenses | | | | | | |
| | | Net income or (loss) f | | | | | | |
| | 10a | Gross sales of in returns and allowance | | 245,047 | | | | |
| | b | Less: cost of goods s | sold b | | | | | |
| | с | Net income or (loss) f | from sales of inve | entory 🕨 | -38,918 | 0 | -38,918 | 0 |
| | | Miscellaneous F | Revenue | Business Code | | | | |
| | 11a | | | ļ | | | | |
| | b | | | | | | | |
| | c | | | | | | | |
| | d | All other revenue . | | | 1,693,236 | 1,693,236 | 0 | 0 |
| | 12 | Total. Add lines 11a- Total revenue. See in | | | 1,693,236 | 47.047.007 | E00 444 | |
| | 12 | i otal revenue. See li | | 🚩 | 63,961,103 | 47,347,027 | 528,114 | Eorm 990 (2018) |

Part IX Statement of Functional Expenses

| | Statement of Functional Expenses | aploto all columno A | Il othor organization | must complete activ | $mn(\Lambda)$ |
|----------|---|-----------------------|------------------------------------|---|--------------------------------|
| Sectio | on 501(c)(3) and 501(c)(4) organizations must con | | | | |
| | Check if Schedule O contains a respon of include amounts reported on lines 6b, 7b, b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 | | expenses | general expenses | expenses |
| 2 | Grants and other assistance to domestic individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16. | | | | |
| 4 5 | Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees | 841,742 | 279,402 | 346,123 | 216,217 |
| 6 | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 23,187,614 | 20,063,433 | 2,444,350 | 679,831 |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | 1,891,479 | 1,553,038 | 265,292 | 73,149 |
| 9 | Other employee benefits | 3,922,208 | 3,159,215 | 655,780 | 107,213 |
| 10 | | 1,933,827 | 1,590,905 | 273,397 | 69,525 |
| 11 | Fees for services (non-employees): | | | | |
| a L | Management | 01/ 500 | 450 | 04/ 405 | |
| b | Legal | 216,588 81,550 | 453 | 216,135 | |
| c d | | 01,000 | | 81,550 | |
| e | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other. (If line 11g amount exceeds 10% of line 25, column | | | | |
| • | (A) amount, list line 11g expenses on Schedule O.) | 8,921,772 | 5,047,139 | 3,808,714 | 65,919 |
| 12 | Advertising and promotion | 116,282 | 110,463 | 5,766 | 53 |
| 13 | Office expenses | 2,684,738 | 2,201,531 | 412,576 | 70,631 |
| 14 | Information technology | 1,428,380 | 714,190 | 714,190 | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 8,389,050 | 5,694,341 | 2,694,709 | |
| 17 | Travel | 1,507,300 | 1,507,300 | | |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings . | 132,549 | 91,637 | 22,145 | 18,767 |
| 20 21 | Interest | 1,132,916 | 1,132,916 | | |
| 22 23 | Depreciation, depletion, and amortization . | 5,167,973 | 5,167,973 | | |
| 24 | Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | |
| а | Bad Debt | 1,218,882 | 1,218,882 | 0 | 0 |
| b | Scholarships | 267,287 | 267,287 | 0 | 0 |
| С | Miscellaneous | 848,057 | 440,378 | 373,354 | 34,325 |
| d | | | | | |
| e | All other expenses | | | | |
| 25 26 | Total functional expenses. Add lines 1 through 24e Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720) | 63,890,194 | 50,240,483 | 12,314,081 | 1,335,630 |

Form 990 (2018)

| orm 990 (2 Part X | , | | | Page 11 |
|----------------------------|---|---------------------------------|-----|----------------------------|
| | Check if Schedule O contains a response or note to any line in this Pa | rt X | | . 🗌 |
| | | (A) Beginning of year | | (B) End of year |
| 1 | Cash-non-interest-bearing | 20,022,470 | 1 | 20,603,883 |
| 2 | Savings and temporary cash investments | | 2 | |
| 3 | Pledges and grants receivable, net | 1,945,804 | 3 | 2,503,903 |
| 4 | Accounts receivable, net | 6,095,485 | 4 | 5,463,995 |
| 5 | Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L | | 5 | |
| 6 | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L | | 6 | |
| Assets | Notes and loans receivable, net | 1,033,928 | 7 | 663,877 |
| ¥ 8 | Inventories for sale or use | 266,297 | 8 | 318,614 |
| 9 | Prepaid expenses and deferred charges | 378,978 | 9 | 1,449,541 |
| 10a | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a 376,006,528 | 576,776 | 5 | 1,447,341 |
| b | Less: accumulated depreciation 10b 144,927,875 | 224,119,599 | 10c | 231,078,653 |
| 11 | Investments – publicly traded securities | | 11 | |
| 12 | Investments-other securities. See Part IV, line 11 | 41,535,635 | 12 | 44,003,726 |
| 13 | Investments – program-related. See Part IV, line 11 | | 13 | |
| 14 | Intangible assets | | 14 | |
| 15 | Other assets. See Part IV, line 11 | 1,333,776 | 15 | 894,035 |
| 16 | Total assets. Add lines 1 through 15 (must equal line 34) | 296,731,972 | 16 | 306,980,227 |
| 17 | Accounts payable and accrued expenses | 3,616,795 | 17 | 6,032,970 |
| 18 | Grants payable | 0,010,770 | 18 | 0,002,770 |
| 19 | Deferred revenue | 339,983 | 19 | 2,417,407 |
| 20 | Tax-exempt bond liabilities | 26,322,331 | 20 | 25,773,457 |
| 21 | Escrow or custodial account liability. Complete Part IV of Schedule D. | 20,022,001 | 21 | 20,110,401 |
| | Loans and other payables to current and former officers, directors, | | | |
| | trustees, key employees, highest compensated employees, and | | | |
| | disqualified persons. Complete Part II of Schedule L | | 22 | |
| 23 | Secured mortgages and notes payable to unrelated third parties | 0 | 23 | 0 |
| 24 | Unsecured notes and loans payable to unrelated third parties | 8,145,804 | | 9,423,596 |
| 25 | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X | 6,145,604 | | 7,423,370 |
| | of Schedule D | 7,037,736 | 25 | 5,542,727 |
| 26 | Total liabilities. Add lines 17 through 25 | 45,462,649 | 26 | 49,190,157 |
| ces | Organizations that follow SFAS 117 (ASC 958), check here ► ☑ and complete lines 27 through 29, and lines 33 and 34. | | | · · · |
| 27 | Unrestricted net assets | 42,816,270 | 27 | 43,876,676 |
| 28 | Temporarily restricted net assets | 192,731,133 | 28 | 198,030,585 |
| 27 28 29 | Permanently restricted net assets | 15,721,920 | 29 | 15,882,809 |
| 5 2 30 | Capital stock or trust principal, or current funds | | 30 | |
| 2 31 | Paid-in or capital surplus, or land, building, or equipment fund | | 31 | |
| 30 31 32 33 33 | Retained earnings, endowment, accumulated income, or other funds . | | 32 | |
| 33 | Total net assets or fund balances | 251 240 222 | 33 | 257 700 070 |
| 2 33 34 | Total liabilities and net assets/fund balances | 251,269,323 296,731,972 | 34 | 257,790,070 306,980,227 |
| | | 270,131,912 | 0-1 | Form 990 (2018 |

| Form 99 | 90 (2018) | | | Pa | ige 12 |
|---------|---|--------|----------|--------|---------------|
| Part | XI Reconciliation of Net Assets | | | - | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | ~ |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | 63,96 | 1,103 |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | 63,89 | 0,194 |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | 7 | 0,909 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | | 251,26 | 9,323 |
| 5 | Net unrealized gains (losses) on investments | 5 | | 2,83 | 2,841 |
| 6 | Donated services and use of facilities | 6 | | | 0 |
| 7 | Investment expenses | 7 | | | 0 |
| 8 | Prior period adjustments | 8 | | | 0 |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | 3,61 | 6,997 |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line | | | | |
| | 33, column (B)) | 10 | | 257,79 | 0,070 |
| Part | XII Financial Statements and Reporting | | | | _ |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash Accrual Other | | - | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," exposed on the schedule O. | olain | in | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | . 2a | | ~ |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compreviewed on a separate basis, consolidated basis, or both: | biled | or | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | . 2b | ~ | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audite | d on | a | | |
| | separate basis, consolidated basis, or both: | a on | ~ | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| с | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for ov | versia | ht | | |
| | of the audit, review, or compilation of its financial statements and selection of an independent accou | | | ~ | |
| | If the organization changed either its oversight process or selection process during the tax year, ex Schedule O. | plain | in | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set | forth | in | | |
| | the Single Audit Act and OMB Circular A-133? | | . 3a | ~ | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not under required audit or audits, explain why in Schedule O and describe any steps taken to undergo such a | | ne 3b | ~ | |
| | | | | | L |

Form **990** (2018)

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

20**18** Open to Public Inspection

OMB No. 1545-0047

Name of the organization

Employer identification number

23-1352655

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).
- 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)
- 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
- 4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state:
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)
- 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)
- 9 An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:
- 10 An organization that normally receives: (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4).
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - **a Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B.
 - **b** Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C.
 - c Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E.
 - d Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V.
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
 - f Enter the number of supported organizations
 - g Provide the following information about the supported organization(s).

| (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1–10 above (see instructions)) | (iv) Is the organization listed in your governing document? | | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |
|------------------------------------|----------|---|---|----|---|---|
| | | | Yes | No | | |
| (A) | | | | | | |
| (B) | | | | | | |
| (C) | | | | | | |
| (D) | | | | | | |
| (E) | | | | | | |
| Total | | | | | | |

| Schedu Par | ule A (Form 990 or 990-EZ) 2018 Support Schedule for Organiza | ations Desc | ribod in Soct | ions 170/b\/1 | $(\Lambda)(iy)$ and $($ | 170/6/(1)///// | Page 2 |
|-----------------|---|---|----------------------------------|---------------------------------|--------------------------------|---------------------------------|--------------------------|
| rai | (Complete only if you checked th | | | | | | - |
| | Part III. If the organization fails to | | | | | | , |
| | ion A. Public Support | 1 | 1 | | | 1 | |
| Caler | ndar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | | | | | | |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | | | | | | |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4 | | | | | | |
| Sect | ion B. Total Support | | | | | | |
| Caler | ndar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 7 8 | Amounts from line 4 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from | | | | | | |
| 9 | similar sources | | | | | | |
| 10 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| 11 12 13 | Total support. Add lines 7 through 10 Gross receipts from related activities, etc First five years. If the Form 990 is for the organization, check this box and stop he | ne organizatio | n's first, secon | id, third, fourth | n, or fifth tax y | 12 ear as a sectio | |
| Sect | ion C. Computation of Public Support | rt Percentag | je | | | | |
| 14 15 16a | Public support percentage for 2018 (line Public support percentage from 2017 Scl 33 ¹ / ₃ % support test—2018. If the organ box and stop here. The organization qua | nedule A, Part ization did not | II, line 14 check the bo | x on line 13, ar | nd line 14 is 3 | | |
| b | 331 /3% support test—2017. If the organi this box and stop here. The organization | | | | | | |
| 17a | 10%-facts-and-circumstances test—2 10% or more, and if the organization more Part VI how the organization meets the " organization | eets the "facts | s-and-circumst cumstances" te | ances" test, cl | heck this box | and stop here | . Explain in |
| b | 10%-facts-and-circumstances test—2 15 is 10% or more, and if the organization r Explain in Part VI how the organization r supported organization | ation meets the | ne "facts-and-o ts-and-circum | circumstances stances" test. | " test, check The organizat | this box and i ion qualifies as | stop here. a publicly |

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2018

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Secti | on A. Public Support | | | | | | |
|-----------|---|---------------|-----------------|---|----------------|-----------------|---------------|
| Calen | dar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees | | | | | | |
| | received. (Do not include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, merchandise | | | | | | |
| | sold or services performed, or facilities furnished in any activity that is related to the | | | | | | |
| | organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that are not an | | | | | | |
| | unrelated trade or business under section 513 | | | | | | |
| 4 | Tax revenues levied for the | | | | | | |
| - | organization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| 5 | furnished by a governmental unit to the | | | | | | |
| | organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| 7a | Amounts included on lines 1, 2, and 3 | | | | | | |
| 74 | received from disqualified persons . | | | | | | |
| b | | | | | | | |
| b | Amounts included on lines 2 and 3 | | | | | | |
| | received from other than disqualified persons that exceed the greater of \$5,000 | | | | | | |
| | or 1% of the amount on line 13 for the year | | | | | | |
| | • | | | | | | |
| | Add lines 7a and 7b | | | | | | _ |
| 8 | Public support. (Subtract line 7c from | | | | | | |
| Saati | line 6.) | | | | | | |
| | | (a) 2014 | (b) 0015 | (a) 0016 | (4) 0017 | (a) 0010 | (f) Total |
| | dar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 9 | Amounts from line 6 | | | | | | |
| 10a | Gross income from interest, dividends, | | | | | | |
| | payments received on securities loans, rents, royalties, and income from similar sources. | | | | | | |
| | - | | | | | | |
| b | Unrelated business taxable income (less | | | | | | |
| | section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| | • | | | | | | |
| С | Add lines 10a and 10b | | | | | | |
| 11 | Net income from unrelated business | | | | | | |
| | activities not included in line 10b, whether | | | | | | |
| | or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or | | | | | | |
| | loss from the sale of capital assets | | | | | | |
| 40 | (Explain in Part VI.) | ļ | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, | | | | | | |
| | and 12.) | · | | | | | |
| 14 | First five years. If the Form 990 is for the | - | | | · · | | |
| <u></u> | organization, check this box and stop he | | | | | | 🕨 |
| | on C. Computation of Public Suppor | • | | 10 1 (0) | | | 0/ |
| 15 | Public support percentage for 2018 (line 2) | | | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 15 | % |
| <u>16</u> | Public support percentage from 2017 Sch | | | | | 16 | % |
| - | on D. Computation of Investment In | | - | aulina 10 | (f)) | 47 | 0/ |
| 17 | Investment income percentage for 2018 (| | | - | | 17 | % |
| 18 | Investment income percentage from 2017 | | | | | 18 | % |
| 19a | $33^{1}/_{3}\%$ support tests – 2018. If the organ 17 is not more than $33^{1}/_{3}\%$, check this box | | | | | | |
| | | - | - | - | | - | |
| b | 331 /3% support tests -2017. If the organiz | | | | | | |
| 00 | line 18 is not more than 33 ¹ / ₃ %, check this | _ | - | - | | | |
| 20 | Private foundation. If the organization di | a not check a | box on line 14 | , 19a, or 19b, o | Check this box | and see ins | tructions 🕨 🔄 |

Schedule A (Form 990 or 990-EZ) 2018

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- **c** Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in Part VI.*
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI**.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If "Yes," provide detail in Part VI.*
- **c** Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If "Yes," provide detail in Part VI.*
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

Yes No

1

2

3a

3b

3c

4a

4b

4c

5a

5b 5c

6

7

8

9a

9b

9c

10a

Section C. Type II Supporting Organizations

1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in **Part VI** how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).

Section D. All Type III Supporting Organizations

| | | | Yes | No |
|---|--|---|-----|----|
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |

supported organizations played in this regard.

Section E. Type III Functionally Integrated Supporting Organizations

- 1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).
- **a** The organization satisfied the Activities Test. Complete **line 2** below.
- **b** The organization is the parent of each of its supported organizations. *Complete line 3 below.*
- c 🗌 The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).
- 2 Activities Test. *Answer (a) and (b) below.*
- a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in **Part VI identify those supported organizations and explain** how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in **Part VI** the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.
- 3 Parent of Supported Organizations. *Answer (a) and (b) below.*
- **a** Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *Provide details in Part VI.*
- **b** Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? *If "Yes," describe in Part VI the role played by the organization in this regard.*

Schedule A (Form 990 or 990-EZ) 2018

Yes No

1

3

2a

2b

3a

3b

Yes No

...

Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations Part V

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

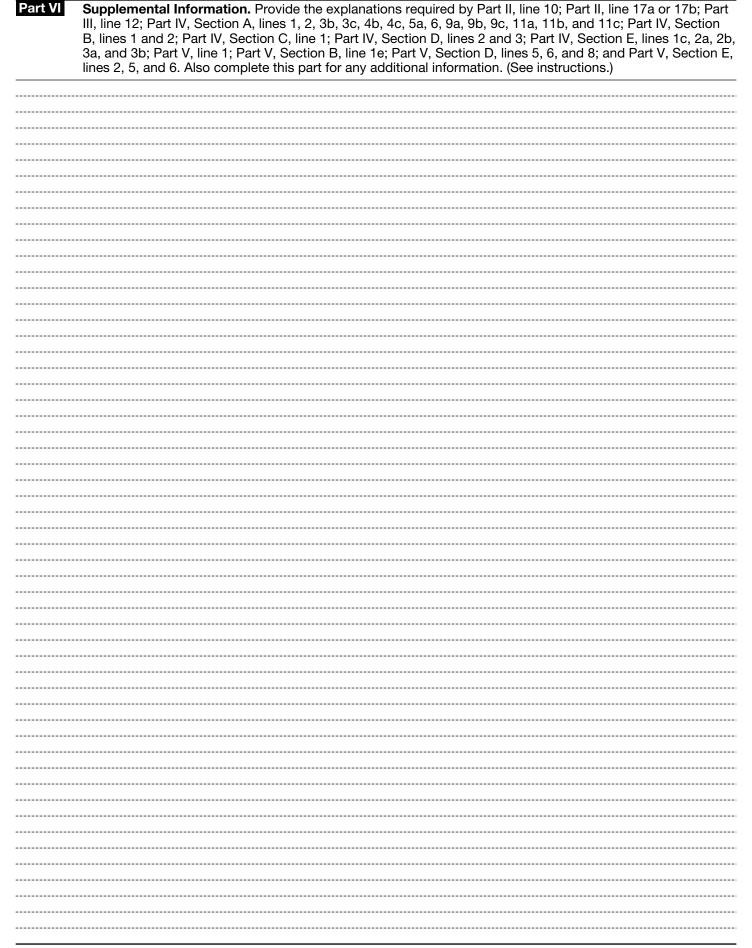
| Section A-Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
|---|----|----------------|--------------------------------|
| 1 Net short-term capital gain | 1 | | |
| 2 Recoveries of prior-year distributions | 2 | | |
| 3 Other gross income (see instructions) | 3 | | |
| 4 Add lines 1 through 3. | 4 | | |
| 5 Depreciation and depletion | 5 | | |
| 6 Portion of operating expenses paid or incurred for production or | | | |
| collection of gross income or for management, conservation, or | | | |
| maintenance of property held for production of income (see instructions) | 6 | | |
| 7 Other expenses (see instructions) | 7 | | |
| 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Section B-Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 Aggregate fair market value of all non-exempt-use assets (see | | | |
| instructions for short tax year or assets held for part of year): | | | |
| a Average monthly value of securities | 1a | | |
| b Average monthly cash balances | 1b | | |
| c Fair market value of other non-exempt-use assets | 1c | | |
| d Total (add lines 1a, 1b, and 1c) | 1d | | |
| e Discount claimed for blockage or other | | | |
| factors (explain in detail in Part VI): | | | |
| 2 Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 Subtract line 2 from line 1d. | 3 | | |
| 4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| see instructions). | 4 | | |
| 5 Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 Multiply line 5 by .035. | 6 | | |
| 7 Recoveries of prior-year distributions | 7 | | |
| 8 Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Section C-Distributable Amount | | | Current Year |
| 1 Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 Enter 85% of line 1. | 2 | | |
| 3 Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 Enter greater of line 2 or line 3. | 4 | | |
| 5 Income tax imposed in prior year | 5 | | |
| 6 Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| emergency temporary reduction (see instructions). | 6 | | |
| | | | |

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2018

| Part | A (Form 990 or 990-EZ) 2018 Type III Non-Functionally Integrated 509(a)(3) | 3) Supporting Organi | zations (continued) | Page I | | | | | | | | |
|-------|--|-----------------------------|--|---|--|--|--|--|--|--|--|--|
| | on D-Distributions | / | | Current Year | | | | | | | | |
| 4 | Amounto paid to supported organizations to appemblish | avampt purpaga | | | | | | | | | | |
| 1 | Amounts paid to supported organizations to accomplish a Amounts paid to perform activity that directly furthers exe | wheed | | | | | | | | | | |
| 2 | organizations, in excess of income from activity | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | | | | | | | | | | | | |
| 5 | | | | | | | | | | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | | | | | | | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | | | | | | | | | |
| 8 | Distributions to attentive supported organizations to whic (provide details in Part VI). See instructions. | h the organization is res | ponsive | | | | | | | | | |
| 9 | Distributable amount for 2018 from Section C, line 6 | | | | | | | | | | | |
| 10 | Line 8 amount divided by line 9 amount | | | | | | | | | | | |
| Secti | on E—Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2018 | (iii) Distributable Amount for 2018 | | | | | | | | |
| 1 | Distributable amount for 2018 from Section C, line 6 | | | | | | | | | | | |
| 2 | Underdistributions, if any, for years prior to 2018 (reasonable cause required—explain in Part VI). See instructions. | | | | | | | | | | | |
| 3 | Excess distributions carryover, if any, to 2018 | | | | | | | | | | | |
| а | From 2013 | | | | | | | | | | | |
| b | From 2014 | | | | | | | | | | | |
| С | From 2015 | | | | | | | | | | | |
| d | From 2016 | | | | | | | | | | | |
| е | From 2017 | | | | | | | | | | | |
| f | Total of lines 3a through e | | | | | | | | | | | |
| g | Applied to underdistributions of prior years | | | | | | | | | | | |
| h | Applied to 2018 distributable amount | | | | | | | | | | | |
| i | Carryover from 2013 not applied (see instructions) | | | | | | | | | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | | | | | | | | | |
| 4 | Distributions for 2018 from Section D, line 7: \$ | | | | | | | | | | | |
| а | Applied to underdistributions of prior years | | | | | | | | | | | |
| b | Applied to 2018 distributable amount | | | | | | | | | | | |
| С | Remainder. Subtract lines 4a and 4b from 4. | | | | | | | | | | | |
| 5 | Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions. | | | | | | | | | | | |
| 6 | Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions. | | | | | | | | | | | |
| 7 | Excess distributions carryover to 2019. Add lines 3j and 4c. | | | | | | | | | | | |
| 8 | Breakdown of line 7: | | | | | | | | | | | |
| а | Excess from 2014 | | | | | | | | | | | |
| b | Excess from 2015 | | | | | | | | | | | |
| с | Excess from 2016 | | | | | | | | | | | |
| d | Excess from 2017 | | | | | | | | | | | |
| е | Excess from 2018 | | | | | | | | | | | |

Schedule A (Form 990 or 990-EZ) 2018



SCHEDULE D (Form 990)

Supplemental Financial Statements

 Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
 Attach to Form 990.
 Go to www.irs.gov/Form990 for instructions and the latest information.

| OMB No. 1545-0047 |
|------------------------------|
| 2018 |
| Open to Public Inspection |

| Department of the Treasury Internal Revenue Service | | | Attach to Form 990. 990 for instructions and the latest inforn | nation. Open to Public |
|--|-----------------------------|---|---|--|
| Name of | the organization | | | Employer identification number |
| LINCOL | LN UNIVERSITY | , | | 23-1352655 |
| Part | | | ised Funds or Other Similar Fun | ds or Accounts. |
| | Comple | ete if the organization answered ' | Yes" on Form 990, Part IV, line 6. | |
| | | | (a) Donor advised funds | (b) Funds and other accounts |
| | | at end of year | | |
| | | ue of contributions to (during year) | | |
| | | ue of grants from (during year) | | |
| | | ue at end of year | | |
| | • | | advisors in writing that the assets he e organization's exclusive legal contro | |
| | | • | • | |
| | | | nd donor advisors in writing that grar it of the donor or donor advisor, or fo | |
| | - | a martine the Lange diversities the second disc | | |
| Part | | rvation Easements. | | · · · · · · · · · · · Yes 🗌 I |
| Fart | | | Yes" on Form 990, Part IV, line 7. | |
| 1 | | conservation easements held by the | | |
| • | • • • • | | tion or education) | a historically important land area |
| | | of natural habitat | · | a certified historic structure |
| | | on of open space | | |
| 2 | | | eld a qualified conservation contribution | on in the form of a conservation |
| | | he last day of the tax year. | | Held at the End of the Tax Y |
| а | Total number of | of conservation easements | | 2a |
| | | | S | |
| | - | - | istoric structure included in (a) . | |
| d | Number of co | onservation easements included in | (c) acquired after 7/25/06, and not | on a |
| | historic structu | are listed in the National Register . | | · · 2d |
| | Number of cor tax year ► | nservation easements modified, trans | sferred, released, extinguished, or tern | ninated by the organization during th |
| | | tes where property subject to conser | | |
| | | | parding the periodic monitoring, ins | |
| | | | sements it holds? | |
| 6 | Staff and volunt | teer hours devoted to monitoring, inspec | cting, handling of violations, and enforcing | g conservation easements during the ye |
| _ | • | | | |
| | | enses incurred in monitoring, inspectin | g, handling of violations, and enforcing | conservation easements during the ye |
| | ►\$ | | O(d) above esticity the requirements of | a_{1} |
| | | | 2(d) above satisfy the requirements of | |
| | | | conservation easements in its revenue | |
| | | • | f the footnote to the organization's fin | • |
| | | accounting for conservation easeme | • | |
| Part | - | - | s of Art, Historical Treasures, or | Other Similar Assets. |
| | | | 'Yes" on Form 990, Part IV, line 8. | |
| 1a | | - | AS 116 (ASC 958), not to report in its | revenue statement and balance sh |
| | | | assets held for public exhibition, ed | |
| | public service, | provide, in Part XIII, the text of the f | potnote to its financial statements that | t describes these items. |
| b | If the organiza | ation elected, as permitted under S | FAS 116 (ASC 958), to report in its | revenue statement and balance sh |
| | | | assets held for public exhibition, ed | lucation, or research in furtherance |
| | | provide the following amounts relati | | |
| | (i) Revenue in | cluded on Form 990, Part VIII, line 1 | | ► \$ |
| | (ii) Assets inclu | uded in Form 990, Part X | | Þ \$ |
| 2 | If the organiza | ation received or held works of art, | historical treasures, or other similar | assets for financial gain, provide |
| | - | | FAS 116 (ASC 958) relating to these it | |
| а | Revenue inclu | ded on Form 990, Part VIII, line 1 . | | ► \$ |
| b | Assets include | ed in Form 990, Part X | | 🕨 💲 |

| Schedu | le D (Form 990) 2018 | | | | | Р | age 2 |
|--------|--|----------------------------|----------------------|---------------------|--------------------------|------------------|--------------|
| Part | | | | | | | |
| 3 | Using the organization's acquisition, collection items (check all that apply): | | her records, che | ck any of the follo | wing that are a sig | nificant use | of its |
| а | Public exhibition | | d 🗌 Loar | n or exchange prog | grams | | |
| b | Scholarly research | | e 🗌 Othe | | | | |
| С | Preservation for future generations | S | | | | | |
| 4 | Provide a description of the organiza XIII. | | and explain how | they further the or | ganization's exem | ot purpose in | Part |
| 5 | During the year, did the organization assets to be sold to raise funds rather | | | | | ☐ Yes ☞ | No |
| Part | | | · · · · · · · | <u> </u> | | | 110 |
| | Complete if the organization 990, Part X, line 21. | | " on Form 990, | Part IV, line 9, or | reported an amo | ount on Forr | n |
| 1a | Is the organization an agent, trustee included on Form 990, Part X? | | - | | | ☐ Yes □ | No |
| b | If "Yes," explain the arrangement in P | art XIII and comple | ete the following t | able: | | | |
| | | | 0 | | Am | ount | |
| с | Beginning balance | | | 1 | c | | |
| d | | | | 1 | d | | |
| е | Distributions during the year | | | 1 | e | | |
| f | Ending balance | | | | f | | |
| 2a | Did the organization include an amou | | | | al account liability? | 🗌 Yes 🗌 | No |
| b | If "Yes," explain the arrangement in P | art XIII. Check her | e if the explanation | on has been provid | led on Part XIII | 🗆 |] |
| Par | | | • | • | | | |
| | Complete if the organization | answered "Yes | " on Form 990, | Part IV, line 10. | | | |
| | · · · · · · | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years b | oack |
| 1a | Beginning of year balance | 42,137,327 | 39,278,290 | 34,482,237 | 35,605,386 | 33,567 | ,689 |
| b | Contributions | -48,049 | 569,892 | 444,168 | 349,897 | 1,384 | ,869 |
| С | Net investment earnings, gains, and | | | | | | |
| | losses | 3,557,671 | 3,782,157 | 4,951,292 | -214,331 | 1,363 | 8,416 |
| d | Grants or scholarships | 1,403,719 | 1,307,000 | 1,228,000 | 1,094,000 | 623 | 3,000 |
| е | Other expenditures for facilities and | | | | | | |
| | programs | 0 | 0 | 0 | 0 | | 0 |
| f | Administrative expenses | 105,715 | 93,567 | 88,694 | 164,715 | 87 | ,588 |
| g | End of year balance | 44,137,515 | 42,229,772 | | | 35,605 | |
| 2 | Provide the estimated percentage of t | the current year en | d balance (line 1) | | 1 | | |
| а | Board designated or quasi-endowme | | 2 % | | | | |
| b | | 6.8 % | | | | | |
| с | Temporarily restricted endowment | 39 % | | | | | |
| | The percentages on lines 2a, 2b, and | 2c should equal 1 | 00%. | | | | |
| 3a | Are there endowment funds not in th | | | at are held and a | dministered for the | | |
| | organization by: | | | | | Yes | No |
| | (i) unrelated organizations | | | | | 3a(i) 🖌 | |
| | (ii) related organizations | | | | | 3a(ii) | ~ |
| b | If "Yes" on line 3a(ii), are the related o | rganizations listed | as required on S | chedule R? | | 3b | |
| 4 | Describe in Part XIII the intended uses | s of the organization | on's endowment | funds. | | | |
| Part | VI Land, Buildings, and Equip | oment. | | | | | |
| | Complete if the organization | answered "Yes | " on Form 990, | Part IV, line 11a. | See Form 990, F | Part X, line 1 | 0. |
| | Description of property | (a) Cost or ot (investm | | | Accumulated depreciation | (d) Book value | |
| 1a | Land | . 1 | ,321,084 | 0 | | 1,321 | ,084 |
| b | Buildings | | 3,393,498 | 0 | 36,027,349 | 37,366 | |
| C | Leasehold improvements | | 0,866,420 | 0 | 85,883,994 | 173,982 | |
| d | Equipment | | 9,440,718 | 0 | 23,016,532 | 6,424 | |
| e | Other | | ,984,808 | 0 | 0 | 11,984 | |
| Total. | Add lines 1a through 1e. (Column (d) r | | | - | | 231,078 | |

| Part VII | Investments – Other Securities. Complete if the organization answered "Yes" on Form 990, Part IV | / line 11h See E | orm 000 Part V line 12 |
|--------------------|---|-------------------------|----------------------------------|
| | (a) Description of security or category | (b) Book value | (c) Method of valuation: |
| | (including name of security) | ., | Cost or end-of-year market value |
| | I derivatives | 43,740,197 | End-of-Year Market Value |
| •••••• | held equity interests | 263,529 | Cost |
| (3) Other | | | |
| (A) | | | |
| (B) (C) | | | |
| (C) (D) | | | |
| (E) | | | |
| (E) (F) | | | |
| (G) | | | |
| (C) (H) | | | |
| | b) must equal Form 990, Part X, col. (B) line 12.) ► | 44,003,726 | |
| Part VIII | Investments – Program Related. | 44,003,720 | |
| r art viir | Complete if the organization answered "Yes" on Form 990, Part IV | / line 11c See F | orm 990 Part X line 13 |
| | (a) Description of investment | (b) Book value | (c) Method of valuation: |
| | | (4) Doort Talao | Cost or end-of-year market value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Column | b) must equal Form 990, Part X, col. (B) line 13.) ► | | |
| Part IX | Other Assets. | | |
| | Complete if the organization answered "Yes" on Form 990, Part N | V, line 11d. See F | |
| | (a) Description | | (b) Book value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) Total (Colu | mn (b) must equal Form 990, Part X, col. (B) line 15.) | | ► |
| Part X | Other Liabilities. | | |
| T UIT X | Complete if the organization answered "Yes" on Form 990, Part IN | / line 11e or 11f | See Form 990 Part X |
| | line 25. | , | |
| 1. | (a) Description of liability | | (b) Book value |
| (1) Federal i | ncome taxes | | C |
| (2) Student | Deposits | | 371,375 |
| | etirement Obligation | | 565,946 |
| | ment Advances for Student Loans | | 1,203,708 |
| () | ries B Taxable Bonds | | 3,564,361 |
| (-) | suance Cost | | -162,663 |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| | b) must equal Form 990, Part X, col. (B) line 25.) ► | | 5,542,727 |
| 2 Liability fo | r uncertain tax positions. In Part XIII, provide the text of the footpote to the organi | zation's financial stat | ements that reports the |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

| Schedul | le D (Form 990) 2018 | | | | Page 4 |
|---------------|---|--------------|---------------------------|--------------|---------------------|
| Part | | | • | Return. | · |
| | Complete if the organization answered "Yes" on Form 99 | | | | |
| 1 | Total revenue, gains, and other support per audited financial statement | nts | | 1 | 76,242,035 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | 0 | 0.000.044 | | |
| a k | Net unrealized gains (losses) on investments | | 2,832,841 | | |
| b | Donated services and use of facilities | | 0 | | |
| C | Recoveries of prior year grants | | 0 | | |
| d | Other (Describe in Part XIII.) | | | 0- | 40,000,000 |
| e | Add lines 2a through 2d | | | 2e | 12,280,932 |
| 3 | Subtract line 2e from line 1 | · · · | | 3 | 63,961,103 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b . | - | 0 | | |
| b | Other (Describe in Part XIII.) | | • | | |
| _c | Add lines 4a and 4b | | | 4c | 0 |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, I | | | 5 | 63,961,103 |
| Part | | | | r Return | 1. |
| | Complete if the organization answered "Yes" on Form 99 | | | | |
| 1 | | | | 1 | 69,721,288 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | Ι. | 1 | | |
| а | Donated services and use of facilities | | 0 | | |
| b | Prior year adjustments | | 0 | | |
| С | Other losses | . 2 c | 0 | | |
| d | Other (Describe in Part XIII.) | . 2d | 5,831,094 | | |
| е | Add lines 2a through 2d | | | 2e | 5,831,094 |
| 3 | Subtract line 2e from line 1 | | | 3 | 63,890,194 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b . | . 4a | 0 | | |
| b | Other (Describe in Part XIII.) | . 4b | 0 | | |
| С | Add lines 4a and 4b | | | 4c | 0 |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I | l, line 18. |) | 5 | 63,890,194 |
| Part | XIII Supplemental Information. | | | | |
| Provid | e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a | a and 4; F | Part IV, lines 1b and 2b | ; Part V, li | ine 4; Part X, line |
| 2; Parl | t XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this p | oart to pr | ovide any additional in | formation | |
| Sched | lule D, Part III, Line 1 - The University maintains collections of art and litera | ture. The | collections, which were | acquired | through |
| | ases and contributions since the organization's inception, are not recogniz | | | | |
| | ases of collection items are recorded as decreases in unrestricted net asso | | | | |
| | s. Contributed items are not reflected on the financial statements. Proceed | | | | |
| reflect | ed as increases in the appropriate net asset classes. The organization's co | ollections | are made up of artifacts | s of histori | ical significance, |
| | ific specimens and art objects that are held for educational, research, scie | | | | |
| | gued, persevered, cared for, and activities verifying their existence and as | | | | |
| | tions are subject to a policy that requires proceeds from their sale to be us | | | | |
| | | | | | |
| Sched | lule D, Part III, Line 4 - The organization's collections are made up of artifac | ts of his | orical, scientific specim | ens and a | rt objects that |
| | Id for educational, research, scientific and curatorial purposes. | | | | |
| <u>uro no</u> | | | | | |
| Schod | lule D, Part V, Line 4 - Primarily scholarships for undergraduate students a | ttonding | the University | | |
| Scrieu | die D, Part V, Line 4 - Primarry Scholarships for undergraduate students a | ittenuing | the oniversity. | | |
| Schod | lule D, Part XI, Line 2d - Other Revenues include State contributions for ca | nital proj | octs of \$9,093,021 and o | ndowment | contributions |
| | | | | ndowment | CONTRIBUTIONS |
| of \$35 | 5,070. | | | | |
| Cale | | tella - 11 | | | |
| Sched | lule D, Part XII, Line 2d - Other expenses include depreciation on state con | tributed a | ISSETS \$5,831,094. | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

SCHEDULE E (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Schools

OMB No. 1545-0047

Open to Public Inspection

| ► Complete if the organization answered "Yes" on Form 990, |
|--|
| Part IV, line 13, or Form 990-EZ, Part VI, line 48. |
| Attach to Form 990 or Form 990-EZ. |
| Go to www.irs.gov/Form990 for the latest information. |
| |

Employer identification number

Name of the organization

23-1352655

| Part | | | | |
|--------|---|------------|-----|----|
| | | | YES | NC |
| 1 | Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? | 1 | r | |
| 2 | Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, | | | |
| | programs, and scholarships? | 2 | ~ | |
| 3 | Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe. If "No," please explain. If you need more space, use Part II | • | | |
| | The University's racial nondiscriminatory policy is publicized in the student handbook and is highlighted in its media advertisements. | 3 | ~ | |
| 4 a | Does the organization maintain the following? Records indicating the racial composition of the student body, faculty, and administrative staff? | 4a | v | |
| b | Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? | 4b | r | |
| С | Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? | 4c | ~ | |
| d | Copies of all material used by the organization or on its behalf to solicit contributions? | 4d | ~ | |
| 5 | Does the organization discriminate by race in any way with respect to: | F - | | |
| a b | Students' rights or privileges? . | 5a 5b | | - |
| c | Employment of faculty or administrative staff? | 5c | | ~ |
| d | Scholarships or other financial assistance? | 5d | | - |
| е | Educational policies? | 5e | | ~ |
| f | Use of facilities? | 5f | | ~ |
| g | Athletic programs? | 5g | | ~ |
| h | Other extracurricular activities? | 5h | | ~ |
| | | | | |
| 6a | Does the organization receive any financial aid or assistance from a governmental agency? | 6a | ~ | |
| b | Has the organization's right to such aid ever been revoked or suspended? | 6b | | ~ |
| 7 | Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," explain on Part II . | 7 | ~ | |

Part II

applicable. Also provide any other additional information. See instructions. Schedule E, Part I, Line 6 - As a state-related university, the organization receives legislated direct financial assistance from the Commonwealth of Pennsylvania. In addition, the University's students receive state and federal aid that is paid to the University for tuition and related expenses. Student financial aid is in the form of Federal Pell, SEOG, ACG and other grants, Commonwealth grants and various federal loans.

Supplemental Information. Provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as

| | DULE J | Compensation Information | | | | | | | | |
|------------|--|--|---|-----------------------|--------------|-----|----|--|--|--|
| (Form | 990) | For certain Officers, Dire | ctors, Trustees, Key Employees, and Hi ompensated Employees | ghest | 2018 | | | | | |
| | | Complete if the organization | on answered "Yes" on Form 990, Part IV | Open to | | | | | | |
| | ent of the Treasury Revenue Service | ► Go to www.irs.gov/Form | Attach to Form 990. 990 for instructions and the latest information | mation. | Inspe | | | | | |
| | f the organization | | | Employer identificati | on number | | | | | |
| | IN UNIVERSITY | | | 23-1 | 352655 | | | | | |
| Part | Questions | Regarding Compensation | | | | | | | | |
| 1 a | | | ovided any of the following to or for a provide any relevant information regarding | | orm | Yes | No | | | |
| | | or charter travel | ✓ Housing allowance or residence | • | | | | | | |
| | Travel for co | | Payments for business use of period | • | | | | | | |
| | | ification and gross-up payments | \square Health or social club dues or initia | | | | | | | |
| | | ry spending account | Personal services (such as maid, | chauffeur, chef) | | | | | | |
| | | | | | | | | | | |
| b | or reimbursen | nent or provision of all of the ex | he organization follow a written polic penses described above? If "No," | | to | ~ | | | | |
| | explain | | | | · 1b | • | | | | |
| 2 | | | or to reimbursing or allowing expe O/Executive Director, regarding the it | | | | | | | |
| | 1a? | · · · · · · · · · · · · · · · · · · · | | | · 2 | ~ | | | | |
| | | | | | | | | | | |
| 3 | organization's | CEO/Executive Director. Check all t | panization used to establish the compo hat apply. Do not check any boxes fo the CEO/Executive Director, but expla | r methods used by | 'a | | | | | |
| | - | tion committee | Written employment contract | un nin arcin. | | | | | | |
| | | nt compensation consultant | Compensation survey or study | | | | | | | |
| | | f other organizations | Approval by the board or compe | nsation committee | | | | | | |
| | | - | | | | | | | | |
| 4 | | ar, did any person listed on Form 990 r a related organization: |), Part VII, Section A, line 1a, with resp | pect to the filing | | | | | | |
| а | | | ol payment? | | . 4 a | | ~ | | | |
| b | | | ental nonqualified retirement plan? | | . 4b | | ~ | | | |
| С | | | 1 0 | · · · · · · · | . <u>4c</u> | | ~ | | | |
| | If yes to any | of lines 4a–c, list the persons and p | rovide the applicable amounts for eac | n item in Part III. | | | | | | |
| | Only section | 501(c)(3), 501(c)(4), and 501(c)(29) | organizations must complete lines 5 | 5-9. | | | | | | |
| 5 | For persons lis | | A, line 1a, did the organization pay or a | | | | | | | |
| а | The organizati | on? | | | . 5a | | ~ | | | |
| b | | 0 | | | . 5 b | | ~ | | | |
| | If "Yes" on line | e 5a or 5b, describe in Part III. | | | | | | | | |
| 6 | | sted on Form 990, Part VII, Section A contingent on the net earnings of: | a, line 1a, did the organization pay or a | accrue any | | | | | | |
| а | - | | | | . 6a | | V | | | |
| b | Any related or | ganization? | | | . 6b | | ~ | | | |
| | If "Yes" on line | e 6a or 6b, describe in Part III. | | | | | | | | |
| 7 | For persons li | isted on Form 990. Part VII. Section | on A, line 1a, did the organization | orovide anv nonfi | ked | | | | | |
| | payments not | described on lines 5 and 6? If "Yes," | describe in Part III | | . 7 | | ~ | | | |
| 8 | | | paid or accrued pursuant to a contra | | | | | | | |
| | | • | Regulations section 53.4958-4(a)(3) | | | | ~ | | | |
| | | | | | . 0 | | | | | |
| 9 | | | llow the rebuttable presumption pro | | | | | | | |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)–(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of W-2 and/or 1099-MISC compensation | | | (C) Retirement and | | | (F) Compensation |
|------------------------------|------|--|--|---|--------------------------------|-----------------------------------|---|--|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)–(D) | in column (B) reported as deferred on prior Form 990 |
| DR BRENDA ALLEN, President | (i) | 260,000 | 0 | 0 | 26,000 | 11,436 | 297,436 | 0 |
| 1 | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DR PATRICIA RAMSEY, VP for | (i) | 172,785 | 0 | 11,070 | 15,389 | 700 | 199,944 | 0 |
| Academic Affairs and Provost | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CHARLES GRADOWSKI, VP for | (i) | 171,865 | 0 | 0 | 16,404 | 8,881 | 197,150 | 0 |
| Finance & Administration | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| KATHLEEN COMISAK, Capital | (i) | 151,497 | 0 | 0 | 14,809 | 9,661 | 175,967 | 0 |
| Project Manager 4 | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DR WILLIAM DADSON, | (i) | 136,917 | 0 | 5,937 | 14,920 | 14,487 | 172,261 | 0 |
| Professor 5 | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DR JOHN CHIKWEM, Professor | (i) | 113,071 | 0 | 32,536 | 14,512 | 8,881 | 169,000 | 0 |
| 6 | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DR VIRGINIA SMITH, Professor | (i) | 103,931 | 0 | 29,595 | 13,339 | 9,304 | 156,169 | 0 |
| 7 | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DR KEVIN FAVOR, Professor | (i) | 108,289 | 0 | 17,135 | 13,327 | 15,461 | 154,212 | 0 |
| 8 | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | (i) | | | | | | | |
| 9 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 10 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 11 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 12 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 13 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 14 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 15 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 16 | (ii) | | | | | | | |

Schedule J (Form 990) 2018

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Schedule J, Part I, Line 1a - The President is required by contract to reside on campus. The President's residence is also used for various University and Board of Trustee functions. The University provides for premises housekeeping and maintenance. University policy allows for very limited travel expenses for companions. All presidential travel and other expenses are reviewed yearly by the Audit Committee of the Board of Trustees. Additionally, the Vice President of Academic Affairs and the Vice President of Institutional Advancement were provided housing on campus at no costs however the value of this additional cost is reflected in their other compensation amounts.

Schedule J, Part I, Line 3 - Employment of the President is initiated by the Board of Trustees. The Evaluation Committee of the Board reviews the President's performance and compensation and reports to the full Board. The committee recommends any adjustments to the President's compensation through a resolution that the full Board discusses and votes on. All Board resolutions are public information and are posted on the University's webpage.

| |
|------|
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |

Schedule J (Form 990) 2018

SCHEDULE K (Form 990)

Supplemental Information on Tax-Exempt Bonds

Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury Internal Revenue Service

Name of the organization

LINCOLN UNIVERSITY

Employer identification number

Inspection

OMB No. 1545-0047

2018

Open to Public

23-1352655

| Par | t Bond Issues | | | | | | | | | | 1 | | | | | | |
|-----------------|--|-----------|-------------|----------------|------------|----------------------------|------|----------------------------|--------------|--------------|---------|-------------|----|-------------------------------------|----|-------------------|----|
| (a) Issuer name | | ssuer EIN | (c) CUSIP # | (d) Da | ate issued | ate issued (e) Issue price | | (f) Description of purpose | | | | (g) Defease | |) Defeased (h) C behalt issue | | (i) Poo financ | |
| | PNC Bank National Assn | | | 10/0 | 03/2013 | 29,426 | .858 | Adv. Re | fund-PA Eco | onDevFinAuth | 1 | Yes | No | Yes | No | Yes | No |
| Α | | | | | | , | | RevBon | ds Ser. 2004 | A and Issuan | ce cost | | ~ | | ~ | | ~ |
| | | | | | | | | | | | | | | | | | |
| В | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| С | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| D | | | | | | | | | | | | | | | | | |
| Par | t II Proceeds | | | | | | | | | | | | | | | | |
| | | | | | | Α | | E | 3 | C | ; | | | D | | | |
| 1 | Amount of bonds retired | | | | | 0 | | | | | | | | | | | |
| 2 | Amount of bonds legally defeased | | | | | 0 | | | | | | | | | | | |
| 3 | Total proceeds of issue | | | | 29,426,858 | | | | | | | | | | | | |
| 4 | Gross proceeds in reserve funds | | | | | 0 | | | | | | | | | | | |
| 5 | Capitalized interest from proceeds | | | | | 0 | | | | | | | | | | | |
| 6 | Proceeds in refunding escrows | | | | | 0 | | | | | | | | | | | |
| 7 | Issuance costs from proceeds | | | | | 0 | | | | | | | | | | | |
| 8 | Credit enhancement from proceeds | | | | | 173,553 | | | | | | | | | | | |
| 9 | Working capital expenditures from proceeds . | | | | | 0 | | | | | | | | | | | |
| 10 | Capital expenditures from proceeds | | | | | 0 | | | | | | | | | | | |
| 11 | Other spent proceeds | | | | | 0 | | | | | | | | | | | |
| 12 | Other unspent proceeds | | | | | 0 | | | | | | | | | | | |
| 13 | Year of substantial completion | | | | | | | | | | | | | | | | |
| | | | | | Yes | No | | Yes | No | Yes | No | | Y | es | | No | |
| 14 | Were the bonds issued as part of a refunding issu | | | · · | | | | | | | | | | | | | |
| | if issued prior to 2018, a current refunding issue)? | | | | | ~ | | | | | | | | | | | |
| 15 | Were the bonds issued as part of a refunding is | | | | | | | | | | | | | | | | |
| | issued prior to 2018, an advance refunding issue) | | | | ~ | | | | | | | | | | | | |
| 16 | Has the final allocation of proceeds been made? | | | | ~ | | | | | | | | | | | | |
| 17 | Does the organization maintain adequate books | | | | | | | | | | | | | | | | |
| | final allocation of proceeds? | | | | ~ | | | | | | | | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule K (Form 990) 2018

Schedule K (Form 990) 2018

| • | | A B | | В | C | | | D | |
|--------------|---|-----|----|-----|----|-----|----|-----|----|
| 1 Wa | is the organization a partner in a partnership, or a member of an LLC, | Yes | No | Yes | No | Yes | No | Yes | No |
| | ich owned property financed by tax-exempt bonds? | | V | | | | | | |
| 2 Are | e there any lease arrangements that may result in private business use of | | | | | | | | |
| | nd-financed property? | | ~ | | | | | | |
| 3a Are | , there any management or service contracts that may result in private $[$ | | | | | | | | |
| | siness use of bond-financed property? | | ~ | | | | | | |
| b If "Y | Yes" to line 3a, does the organization routinely engage bond counsel or other outside | | | | | | | | |
| cou | nsel to review any management or service contracts relating to the financed property? | | | | | | | | |
| c Are | e there any research agreements that may result in private business use of | | | | | | | | |
| bor | nd-financed property? | | ~ | | | | | | |
| d If " | Yes" to line 3c, does the organization routinely engage bond counsel or other | | | | | | | | |
| outs | side counsel to review any research agreements relating to the financed property? | | | | | | | | |
| 4 Ente | er the percentage of financed property used in a private business use by entities | | | | | | | | |
| othe | er than a section 501(c)(3) organization or a state or local government | | % | | % | | % | | |
| 5 Ente | er the percentage of financed property used in a private business use as a | | | | | | | | |
| | ult of unrelated trade or business activity carried on by your organization, | | | | | | | | |
| ano | other section 501(c)(3) organization, or a state or local government | | % | | % | | % | | |
| 6 Tot | al of lines 4 and 5 | | % | | % | | % | | |
| 7 Doe | es the bond issue meet the private security or payment test? | | ~ | | | | | | |
| | there been a sale or disposition of any of the bond-financed property to a | | | | | | | | |
| | governmental person other than a 501(c)(3) organization since the bonds were issued? | | ~ | | | | | | |
| | Yes" to line 8a, enter the percentage of bond-financed property sold or | | | | | | | | |
| | posed of | | % | | % | | % | | |
| | Yes" to line 8a, was any remedial action taken pursuant to Regulations | | | | | | | | |
| sec | ptions 1.141-12 and 1.145-2? | | | | | | | | |
| 9 Has | s the organization established written procedures to ensure that all | | | | | | | | |
| | nqualified bonds of the issue are remediated in accordance with the | | | | | | | | |
| req | uirements under Regulations sections 1.141-12 and 1.145-2? | ~ | | | | | | | |
| Part IV | Arbitrage | | | | | | | | |
| | | A B | | | Ç | D | | | |
| | s the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and $\left[ight.$ | Yes | No | Yes | No | Yes | No | Yes | No |
| Per | nalty in Lieu of Arbitrage Rebate? | | ~ | | | | | | |
| 2 If "I | No" to line 1, did the following apply? | | | | | | | | |
| | bate not due yet? | ~ | | | | | | | |
| b Exc | ception to rebate? | | ~ | | | | | | |
| | rebate due? | | ~ | | | | | | |
| lf " | Yes" to line 2c, provide in Part VI the date the rebate computation was | | | | | | | | |
| | formed | | | | | | | | |
| 3 Ist | he bond issue a variable rate issue? | | ~ | | | | | | |

Page **2**

Schedule K (Form 990) 2018

Schedule K (Form 990) 2018

| | | | 4 | E | 3 | 0 |) | 0 | כ |
|--------|---|-----|----|-----|----|-----|----|-----|---|
| | ; the organization or the governmental issuer entered into a qualified \lceil | Yes | No | Yes | No | Yes | No | Yes | N |
| hed | ge with respect to the bond issue? | | ~ | | | | | | |
| Nar | ne of provider | | | | | | | | |
| | m of hedge | | | | | | | | |
| Was | s the hedge superintegrated? | | | | | | | | |
| | s the hedge terminated? | | | | | | | | |
| Wei | re gross proceeds invested in a guaranteed investment contract (GIC)? . | | ~ | | | | | | |
| Nar | ne of provider | | | | | | | | |
| : Terr | m of GIC | | | | | | | | |
| | the regulatory safe harbor for establishing the fair market value of the GIC satisfied? | | | | | | | | |
| We | re any gross proceeds invested beyond an available temporary period? . | | ~ | | | | | | |
| | the organization established written procedures to monitor the | | | | | | | | |
| req | uirements of section 148? | | ~ | | | | | | |
| t V | Procedures To Undertake Corrective Action | | | 1 | | | | • | |
| | | | 4 | E | 3 | (|) | | 2 |
| Has | the organization established written procedures to ensure that violations | Yes | No | Yes | No | Yes | No | Yes | N |
| | ederal tax requirements are timely identified and corrected through the | | | | | | | | |
| | intary closing agreement program if self-remediation isn't available under | | | | | | | | |
| | licable regulations? | ~ | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

Page **3**

| SCHE | DUL | ЕC |) | |
|-------|-----|----|------|----|
| (Form | 990 | or | 990- | ΕZ |

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.
 Go to www.irs.gov/Form990 for the latest information.



| Name of the organization | Employer identification number |
|--|--|
| LINCOLN UNIVERSITY | 23-1352655 |
| Form 990, Part VI, Section A, Line 7a - The Commonwealth of Pennsylvania appoints the following voti | ng board members: The Governor |
| appoints five members including him or herself. The Senate appoints four members and the House of | Representatives appoints four |
| members. The University Alumni Association also nominates six board members. | |
| | |
| Form 990, Part VI, Section B, Line 11b - The Form 990 is provided electronically to the full board prior | to filing. The Form 990 is also posted |
| on the University's website. | |
| Form 990, Part VI, Section B, Line 12c - The Audit Committee monitors and tracks compliance with the | University's By Lows Conflict of |
| Interest Statement. The issuance and collection of the yearly statements is coordinated with the Vice F | |
| The Chair of the Board and the Chair of the Audit Committee are provided with copies of all statement | |
| oversight of any reported conflicts are adjudicated by the two chairs. | |
| , | |
| Form 990, Part VI, Section B, Line 15 - The Board sets and approves the President's compensation. All | other employee compensation is |
| administered by the University's Human Resources Department through the University's budget proce | ss. The Board and various Board |
| Committees are provided with the University's yearly operating and capital budget details, which are r | eviewed and approved by a Board |
| resolution. | |
| | |
| Form 990, Part VI, Section C, Line 19 - The University posts the following governing documents on its | |
| University Policies, all passed Board of Trustees Resolutions, Board of Trustees meeting minutes, a li | sting of all Board members, a listing of |
| the twenty five highest paid employees, and the University's Form 990. | |
| Form 990, Part IX, Line 11g - Consists largely of contracted maintenance services of \$6,343,598Cont | racted technology services of |
| 1,306,517Agency Personnel of 247,056 and other of \$1,024,601. | |
| | |
| Form 990, Part XI, Line 9 - Non operating items not included in Schedule VIII and IX are: State Contribu | itions for Capital Projects |
| \$9,093,021, Endowment Contributions \$355,070, and Depreciation of State Contributed Assets (\$5,831, | 094). |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

Cat. No. 51056K